The FET message (ACORD TXLife 1241) allows the carrier to model all fees associated at the Product level for generation of Department of Labor’s (DOL) required disclosures. The initial focus for FET will be for point of sale new business disclosures.

This document should be used to define the fee modeling on the message for up front On Demand disclosures of specific cost and fees as defined by DOL. For the ongoing on-demand (request) disclosures for post transaction, as well as the Website, the distributor should use the Positions and Valuations (POV), Commissions (COM) and Financial Activity Reporting (FAR) files which report the contract, rider, fund level as well transaction specific fees.

Fee Types:

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| **Product Level Fees (PolicyProduct)** | **ACORD Fee Description**  | **Format** |
| Mortality & Expense Fee (4) | A mortality or expense insurance fee charged for the management of the mortality and expense risk related of the policy -or- to the separate underlying investment subaccounts (policy level or subaccount level depending on where modeled - off of PolicyProduct or InvestProduct). Represents the "base" Mortality and Expense (M&E) charge associated with the base plan of insurance or product, usually represented in basis points (bps), assessed against the net asset value and included in the Unit Value calculation for the daily price of variable funds. If the charge is a flat percentage, the fee should be enumerated in <FeePct>. The expected format of FeePct is illustrated as follows: 25 basis points is represented as 0.25. If the charge varies across durations or for other reasons, use XTbML to express the percentage. Use FeeType = Rider M&E Charges for bps cost associated with a rider or service program. | Percentage (basis points) |
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| Sales Load (13) | A charge deducted against the initial or subsequent premium / deposit representing the sales costs imposed upon purchase of the contract. Front end sales loads, i.e. the difference between the amount contributed and the amount invested. The net of Premium minus Sales Load is what is available for investment into the policy subaccounts (there may be additional deductions and charges as well). The amount presented must be the maximum amount imposed upon purchase payments. | Percentage (basis points) |
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| Policy Fee (1) | The fee charged on the base contract/policy to issue and administer the contract for a set frequency (e.g. Annual, see FeeMode). For example, in the prospectus this is often referred to as the 'Contract Owner Transaction Expense' the fees and expenses that you will pay periodically during the time that you own the contract, not including fund/subaccount investment fees and expenses. If the charge is a flat amount it should be enumerated in <FeeAmt>. If the amount changes based on policy duration or for other reasons (besides state/date), use XTbML to express the policy fee. | Dollar Amount |
|  |  |  |
| Recordkeeping Fee (48) | A recurring fee for recordkeeping and reporting at a policy level. It is separate from any other administrative fees or charges. | Percentage (basis points) |
|  |  |  |
| Policy Distribution Fee (36) | Fee charged when proceeds are paid out from the policy, assessed against the monies distributed (i.e. net distribution). This is separate from partial surrenders (non-rider/arrangement driven distribution). Examples include hardship withdrawals, living benefit riders with special withdrawal privileges, etc. |   |
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| Policy' Administrative Fee (2) | A general administrative cost not included in any other fee type. | Percentage (basis points) |
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| Premium Based Charge |   | Percentage (basis points) |
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| **Feature Level Fees (FeatureOptProduct)** |   |
| Rider' Administrative Fee (2) | A general administrative cost not included in any other fee type. | Percentage (basis points) |
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| Rider Mortality and Expense Fee (33) | A mortality or expense fee charged for the contract management of the benefits provided under the selected feature as long as this feature is active. These fees are in addition to any base policy charges. When displayed the feature name to which the fee is applied should be provided. Represents the Mortality and Expense (M&E) charge associated with a specific rider (coverage) or arrangement, usually represented in basis points (bps), assessed against the net asset value and included in the Unit Value calculation for the daily price of variable funds. If the charge is a flat percentage, it should be enumerated in <FeePct>. The expected format of FeePct is illustrated as follows: 25 basis points is represented as 0.25. If the charge varies across durations or for other reasons, use XTbML to express the percentage. Use FeeType = 4 Base M&E for bps cost associated with a product. | Percentage (basis points) |
|  |  |  |
| Rider Benefit Charge Fee (50) | A rider benefit expense that accounts for the cost of the rider that is charged against the general policy (as defined by ChargeBasedOn). It is not a mortality based expense, rather a non-mortality general expense of the rider. For example, on the election of a rider there is an additional fee of $10.00 per period, that has nothing to do with mortality. | Dollar Amount |
|  |  |  |
| Rider Reduction/Adjustment Fee (65) | A fee assessed on disbursements from a policy which has an active rider based on a sliding scale when the disbursement meets certain criteria. For example, a fee which is defined as decreasing annually (e.g. 5%, 4%, 3%, 2%, 1%, 0%). | Percentage (basis points) |
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| **Fund Level Fees (InvestProduct)** |   |   |
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| Total Fund Fee (66) | A total fee assessed on a specific fund including, but not limited to, any carrier fees, fund manager fees and/or marketing fees | Percentage (basis points) |