

# DTCC Partner Program

A COLLABORATIVE APPROACH TO PARTNERSHIP



DTCC



# DTCC Partner Program and Beyond

A COLLABORATIVE APPROACH TO PARTNERSHIP

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# Engagement. Efficiency. Innovation.



## The DTCC Partner Program

DTCC works to advance industry-leading solutions that help lead and shape the future and development of the global financial marketplace.

The DTCC Partner Program supports this aim by actively promoting partnership and collaboration with global and regional financial solutions providers and market infrastructures to help mutual clients mitigate risk, achieve market efficiencies and reduce costs.

We strive to transform the post-trade ecosystem through strategic partnerships that drive client value while accelerating the adoption of new initiatives and best-practices across the financial services industry.

### Value for Partners

DTCC Partners benefit from the ability to deliver greater system integration to add value for clients and improve customer satisfaction.

- Effective integration with DTCC services from onboarding through to ongoing account management
- Thoughtful approach to partnership ensures that partners receive the level of support that best aligns with their objectives and goals
- Flexible corporate support from DTCC (e.g. learning) to support sales and operational initiatives.



### Delivering Value to Clients

Clients are increasingly looking to third party solutions providers to build, maintain and operate effective back-office and trade reporting connectivity on their behalf.

Through our partnerships, we enable clients to:

- Achieve seamless links to existing technology
- Access quick-to-implement and cost-effective solutions
- Adopt an automated end-to-end solution
- Benefit from new, innovative solutions as DTCC partners to bring joint solutions to clients, or incorporate third party technology into our offerings.

Our program provides our partners with all the technical, service and learning support required to deliver the highest level of mutual client satisfaction, and value, through our DTCC connected solutions.

# Our Collaboration Model

## A Supportive Approach To Partnership

The DTCC Partner Program offers partners the benefit of support across the lifecycle of our collaborative relationship, from engagement and onboarding through to promotional and sales support.

Our package of benefits offers flexible support including:

- **Engagement** – We can provide engagement with key DTCC stakeholders to ensure that we get the most out of our collaborative relationship
- **Technical Support** – We provide access to DTCC's technical & integration resources to ensure optimal connectivity to DTCC services for both partners and mutual clients
- **Demand Generation** – We provide engagement, support and expertise from our sales and relationship management teams to help maximize the revenue and growth potential of our partnership
- **Promotional Activity** – Our promotional support can help your organization to highlight the value of our partnership and solution offering, thereby helping to increase lead generation and market awareness
- **Learning Support** – The DTCC Partner Program provides access to a range of learning support around DTCC products and services to ensure that both partners and mutual clients gain the full benefits of our post-trade solutions.



# Greater Benefits Through Collaboration

## DTCC Partner Program – Our Collaboration Model

The DTCC Partner Program offers new and prospective partners a flexible collaboration model which delivers features and benefits that are relevant to your partnership's needs and requirements. DTCC is committed to working closely with all of our partners to bring value and innovation to mutual clients across the post-trade space.

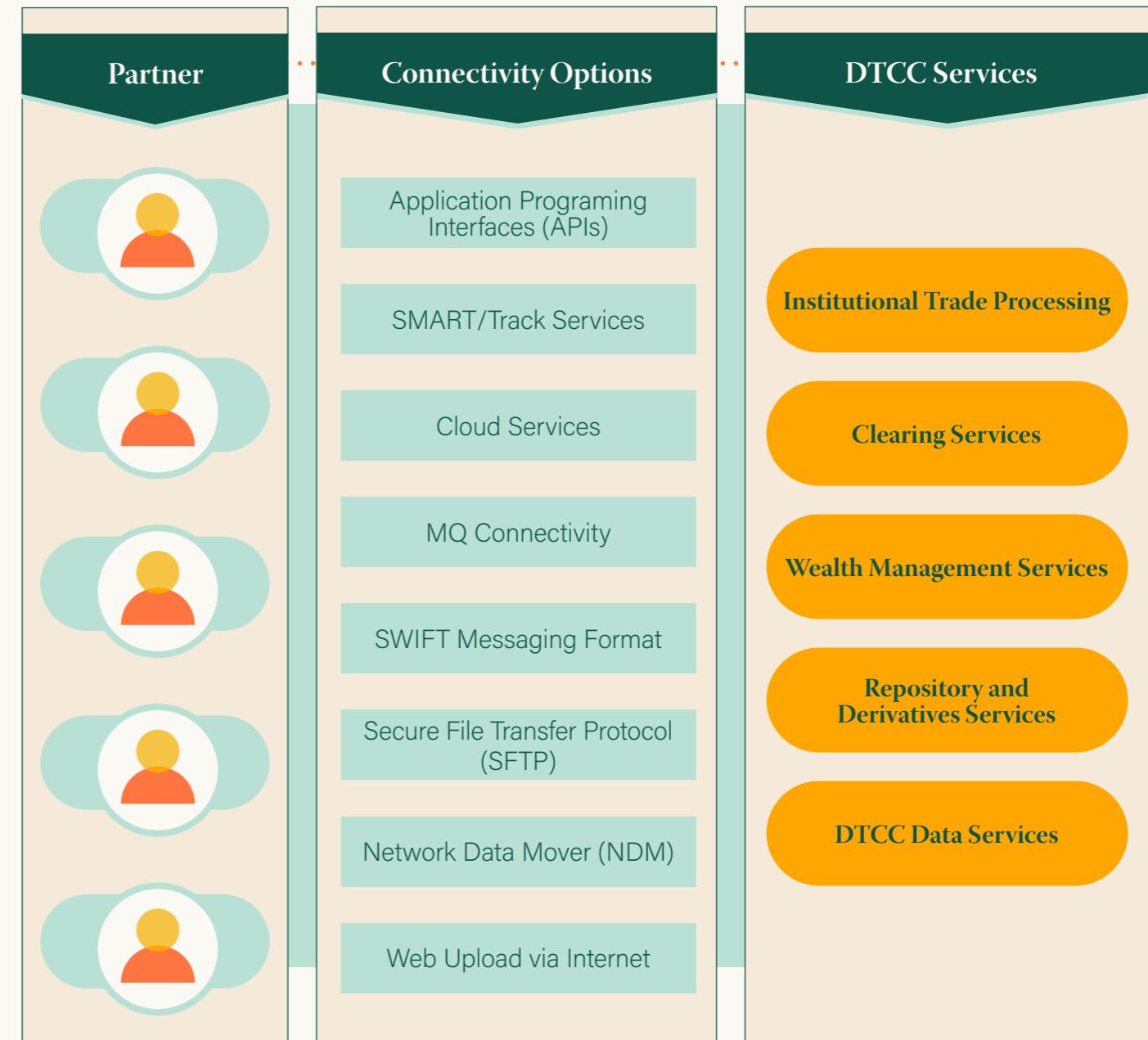


# Seamless Integration With DTCC Services

## Seamless Integration With DTCC Services

Our global partner relationships allow us to offer post-trade solutions that can help meet clients' needs.

We provide a range of connectivity and messaging options that enables our partners to efficiently and securely connect to our comprehensive suite of post-trade services.



\* Please note that connectivity options are dependent on DTCC service/product set.

## For More Information

DTCC continues to grow and maintain relationships with technology providers of every size and geographic scope to provide clients with optimal access to our post-trade solutions.

Find out more about DTCC's partners and the solutions they support by scanning the QR code below.



To learn more about DTCC's Partner Program in your region, please email us at [partners@dtcc.com](mailto:partners@dtcc.com).

## ABOUT DTCC

With 50 years of experience, DTCC is the premier post-trade market infrastructure for the global financial services industry. From 20 locations around the world, DTCC, through its subsidiaries, automates, centralizes, and standardizes the processing of financial transactions, mitigating risk, increasing transparency and driving efficiency for thousands of broker/dealers, custodian banks and asset managers. Industry owned and governed, the firm simplifies the complexities of clearing, settlement, asset servicing, data management, data reporting and information services across asset classes, bringing increased security and soundness to financial markets. In 2022, DTCC's subsidiaries processed securities transactions valued at U.S. \$2.5 quadrillion. Its depository provides custody and asset servicing for securities issues from over 150 countries and territories valued at U.S. \$72 trillion. DTCC's Global Trade Repository service, through locally registered, licensed, or approved trade repositories, processes more than 17.5 billion messages annually.

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